

## **John J. Raffa**

Braintree, MA 781-974-4739

[john.raffa@maritime.edu](mailto:john.raffa@maritime.edu)

<https://www.linkedin.com/in/john-raffa-446a36192/>

### **EDUCATION**

Massachusetts Maritime Academy, Buzzards Bay, MA - June 2021

GPA: 3.0

*Bachelor of Science International Maritime Business*

Relevant Classes: Supply Chain Management, Finance 1 & 2, Accounting 1 & 2, Quantitative Methods of Management, Business Data Analysis, Marketing, Organization Management, Business Ethics and Negotiation

### **Experiential Learning, Tonsberg Norway**

- Attended Classes and presentations at the University of South East Norway, toured the port of Drammen
- Engaged in cultural activities
- Wrote and presented report to faculty at Massachusetts Maritime Academy

### **LEADERSHIP EXPERIENCE** - Massachusetts Maritime Academy, Regiment of Cadets

**6th Company Commander** - August 2020- May 2021

- Highest ranking Cadet Officer in 6th Company
- Responsible for overseeing 5 Senior Officers and 18 Squad Leaders
- Responsible for the accountability, discipline, training, and well-being of 82 cadets in 6th Company
- Lead all Senior Officers, Squad Leaders, and cadets within 6th Company through difficult and uncertain times due to COVID-19.
- Collaborated with other members of staff to solve problems

**Squad Leader** - August 2019- May 2020

- Prepared incoming Freshmen for their time at the Academy
- Ingrained the importance of professionalism, respect, and integrity to incoming freshmen

### **PROFESSIONAL EXPERIENCE**

#### **Massachusetts Port Authority**

Intern (Virtual), Real Estate and Asset Management Department, Boston MA, July - August 2020

- Conducted and organized research on Marinas in the Greater Boston area.
- Provided insight of the Marina and recreational boating industry, including Massport's Marina assets, industry overview and background, financial data, industry trends, and supporting amenities
- Performed relevant industry research, identifying industry trends, and delivering presentations in professional settings
- Created and presented professional spreadsheet and slide show on findings to Massport Faculty

#### **Massachusetts Maritime Academy**

Admissions Ambassador, Fall 2020

- Giving tours and sharing knowledge of the Academy with possible future cadets

#### **Corcoran Management**

Groundskeeper, Weymouth Commons, Weymouth MA, June 2016- August 2018

- Managed the Facilities at a large apartment complex

#### **UPS**

Personal Vehicle Driver, Kingston MA December 2020 - January 2021

### **SKILLS AND VOLUNTEER**

Microsoft Office

Special Olympics Program

TWIC Card

Braintree Youth Lacrosse Coach