

**William R. (Bill) Brownlow**  
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**My Goal: To get more boaters out to on the water, and back: safely.**

**Profile:**

- \* Proven sales super star for over three decades
- \* Vast marine inventory monitoring experience
- \* Profound attention to detail and exemplary customer service
- \* Prolific parts, service, on-line marketing/promotion manager
- \* Results driven CSI score leader

**Professional Experience:**

**Marinemax Boston Quincy, MA Parts Department Manager 02.16.2019 to 03.06.20**

My department is a very brisk capitalist environment that cranks out some of the highest quality marine gear in the industry. People enjoy my friendly pleasant way of transacting business. I strive to be very informed on almost all that is recreational power boats. I have been serving customers, on and around Boston Harbor waters for decades. Something I'm very proud of!

**Boston Boat Works/MJM Yachts Charlestown, MA Parts Specialist 01.2018 to 02.2019**

- \* Re-organize and maintain the Parts Department for a luxury yacht manufacturing facility.
- \* Categorize inventory as consumables/ shop supplies/ and live inventory and monitor by the minute.
- \* Constructed a plumbing, fuel fitting, hose clamp, cleaning supplies sections and utilized lockable/portable cabinets for power tools, detailing supplies and various abrasive discs.
- \* Software used was Pier Vantage.

**Safe Harbor Brewer Green Harbor Marina Marshfield, MA Marine Store Manager 08.2016 to 01.2018**

- \* Calendar YTD 2017 Sales figures were up 33%, a \$50k gain.
- \* In the winter of 2016 I created and now manage a 500 sku stainless fastener assortment.